



المتابعة في الصناعة

Consistent Growth towards

Excellence

تباعه سي اتقان طرف



"Excellence is to make something better, to polish it, and to maintain it."

Mutaba'at it is the continuous pursuit of refining one's path to match the guide.

متابعة ناسب عمل مانكهارا وے چھے

قيمة كل امرء ما يحسنه



ABILITY

Action performed once.



RELIABILITY

Action performed repeatedly
with improvement.

Value is created not merely by effort,
but by
sustained quality over time.



اقتصادی
امور
جامعہ المؤمنین

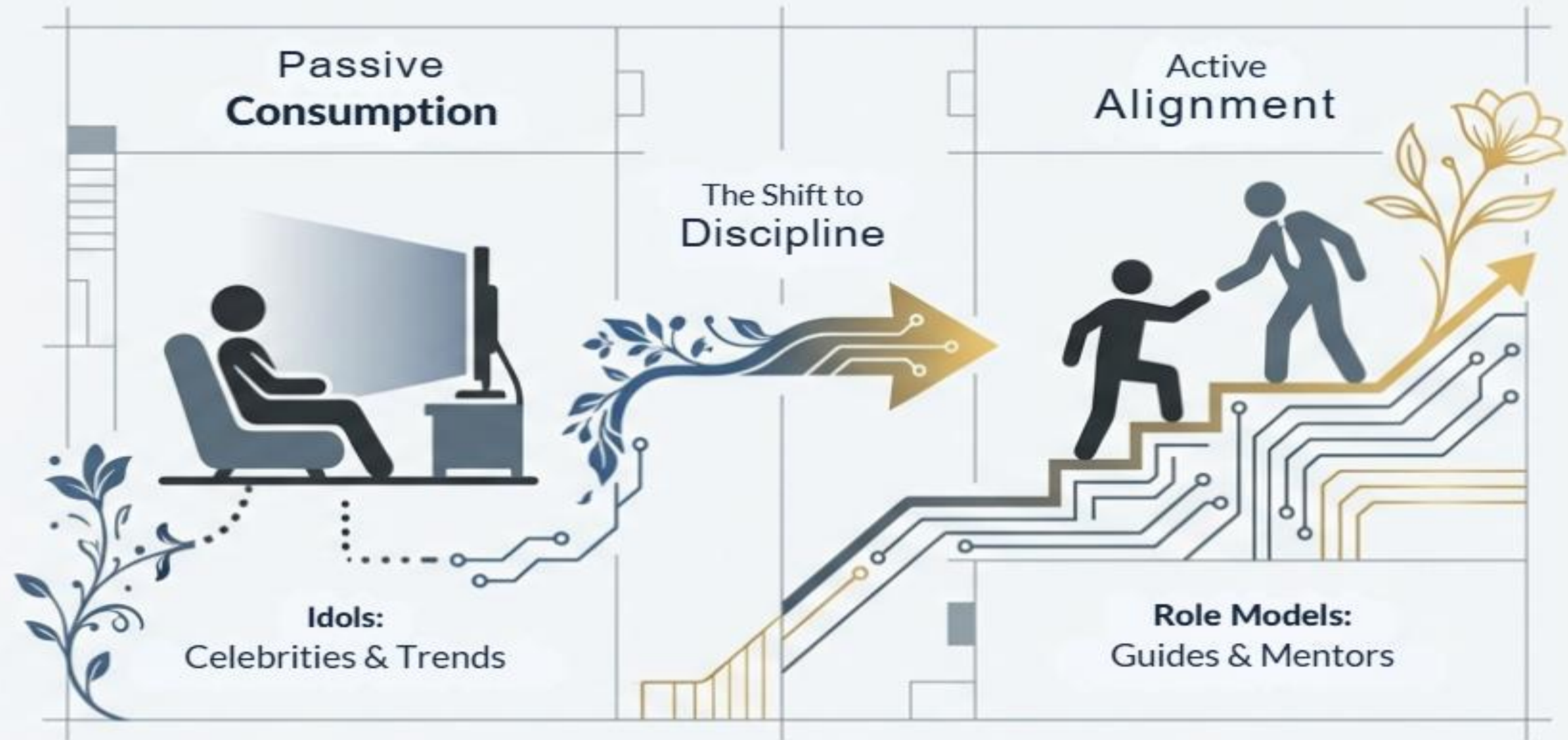
FINANCE & BUSINESS
DEVELOPMENT

Excellence is Learned by Watching, Not Wishing

It is not a passive act. It is the conscious habit of aligning oneself with a higher standard to shorten the learning curve.

To become excellent, one must first choose excellence to follow.

The Choice of Influence



"We are what we repeatedly do. Excellence, then, is not an act, but a habit." - Will Durant

The Archetype of Perfection - اتقان

متابعة (Obedience)

Following the Guide removes fear and grief.
Alignment with correct examples.

Refinement

Continuous review and correction.
Removing roughness and inconsistency.

اتقان (Value)

Reliability and worth. Excellence is not
isolated effort, but sustained alignment.

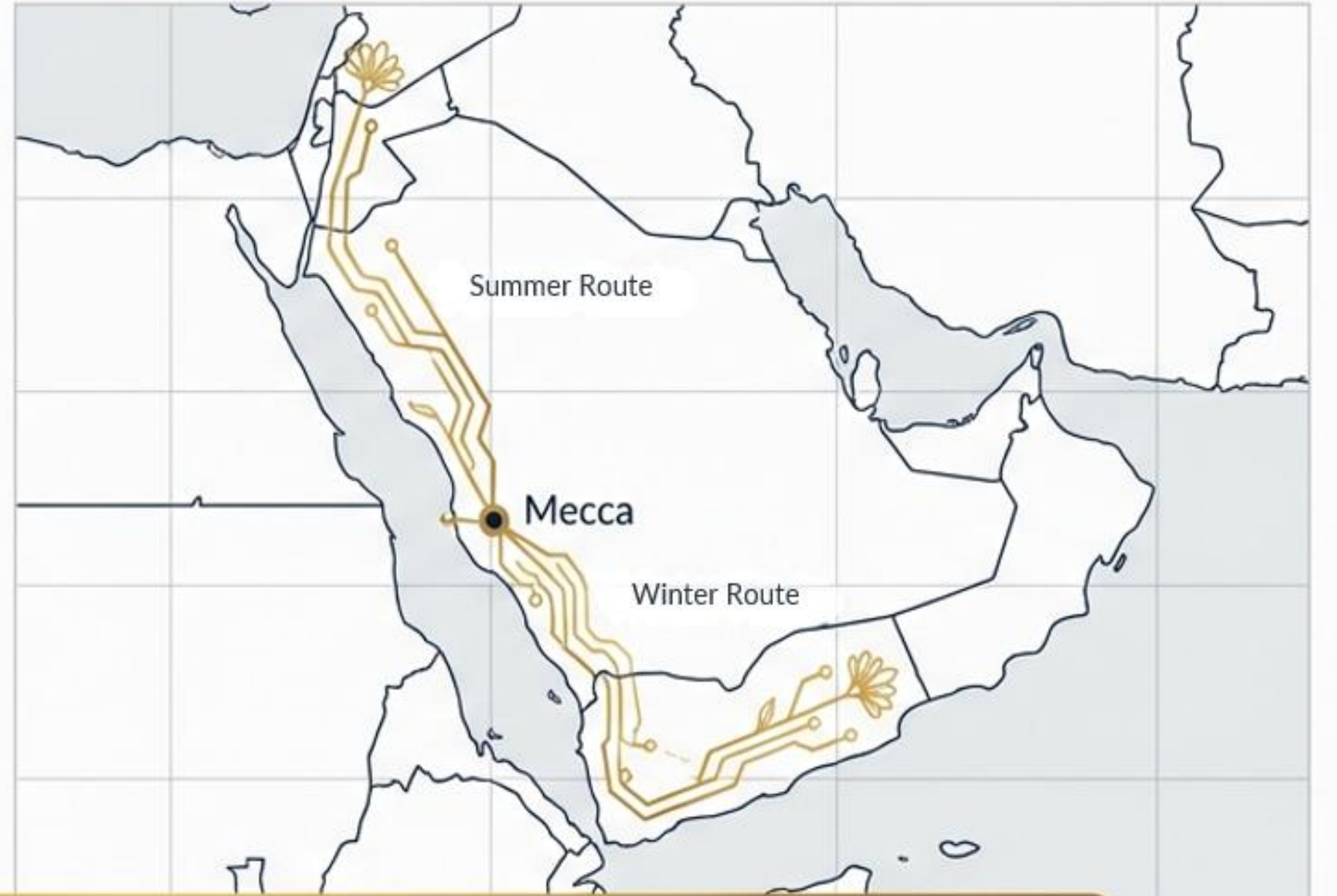
Source Insight:

Excellence is not
achieved through
isolated effort, but
through continuous
alignment with
correct examples.

The Legacy of Maulana Hashim AS:

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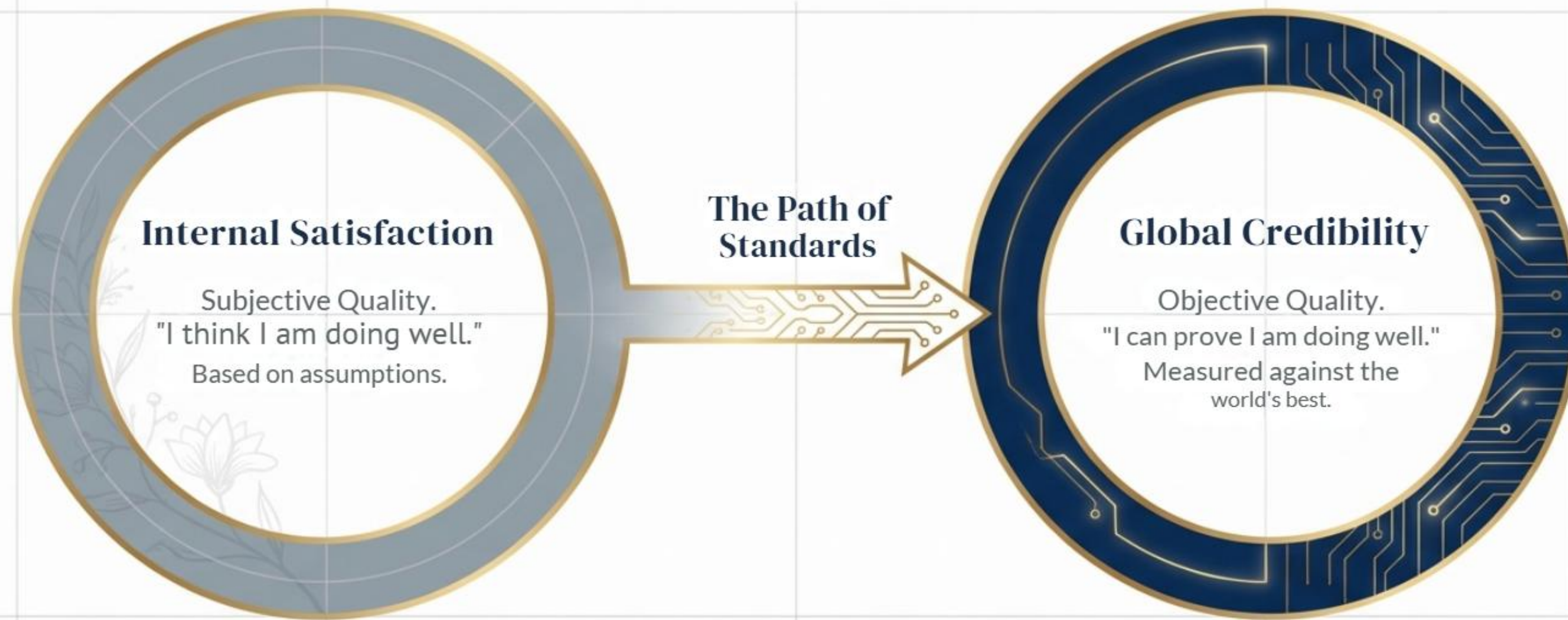
مولانا ہاشم ۲۷ھ مکہ آنے شام نا راستہ ما امان نے قائم کرنا چھے ، قریش
سگلا تجارتی سی معروف ہتا مگر راستہ ما امان نہ ہوا نا سبب مکہ نا باہر
تجارت پھیلائی نہوتی ، حتی کہ مولانا ہاشم ۲۷ھ شام پدھارا نے شام نا
بادشاہ۔ قیصریہ قریش واسطے امان نامہ لکھی اپو ، اہنا سبب قریش نو
وپیار مکہ نا باہر پھیلا یوانے عالم ما قریش نو وپیار مشہور تھیوانے سگلا
تجارت ما گھنا اگے ودھا ، ا مثل اگے ودھو مولانا ہاشم ۲۷ھ نی برکتہ سی
حاصل تھیوانے اپ نی اقتداء کری۔ اپ نے تابع تھی نے تمام قریش نا
لوگو وپیار ما اگے ودھا ،



یہ مثل اچ نا زمان مادعاہ مطلقین رض مؤمنین نے وپیار نے صنعة ما Trend setters بناوی رہیا چھے

Global Standards of Industry

Why Benchmarking Matters



"What gets measured gets improved." - Peter Drucker

The Frameworks of Quality



ISO 9001: Quality

Process consistency and customer satisfaction. Excellence in execution.



ISO 45001: Safety

Worker safety and risk prevention. Excellence in protecting people.



ISO 14001: Environment

Waste reduction and efficiency. Excellence in long-term responsibility.



ISO 27001: Data

Information security and system reliability. Excellence in control.

These are not just certificates; they are systems of discipline that force continuous review.

The Evolution of Industry: From Muscle to Machine



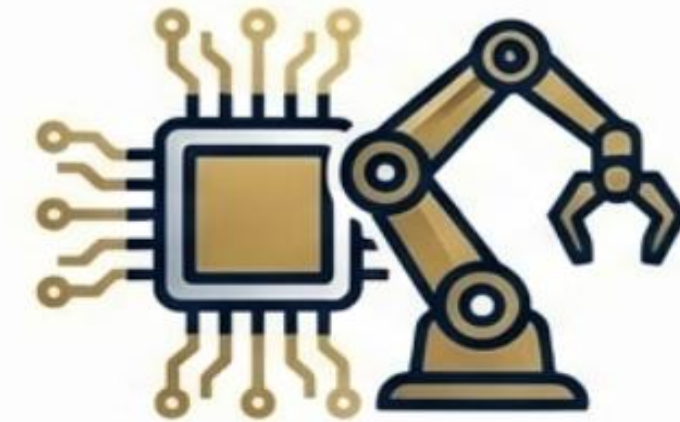
Industry 1.0 (Late 18th Century)

Mechanization.
Steam power replaced
muscles. The birth of
the factory.



Industry 2.0 (Late 19th Century)

Electrification.
Mass production and the
assembly line.



Industry 3.0 (Late 20th Century)

Automation.
Computers and robotics
increase precision.

Industry 4.0: The Smart Revolution

Transforming the factory into a self-aware, data-driven system.

IOT
(Internet of Things)
Machines talking to each other.



Smart Factory



Big Data & Analytics
Decisions based on facts, not guesses.

Cyber-Physical Systems

Cloud Computing
Data accessible anywhere.



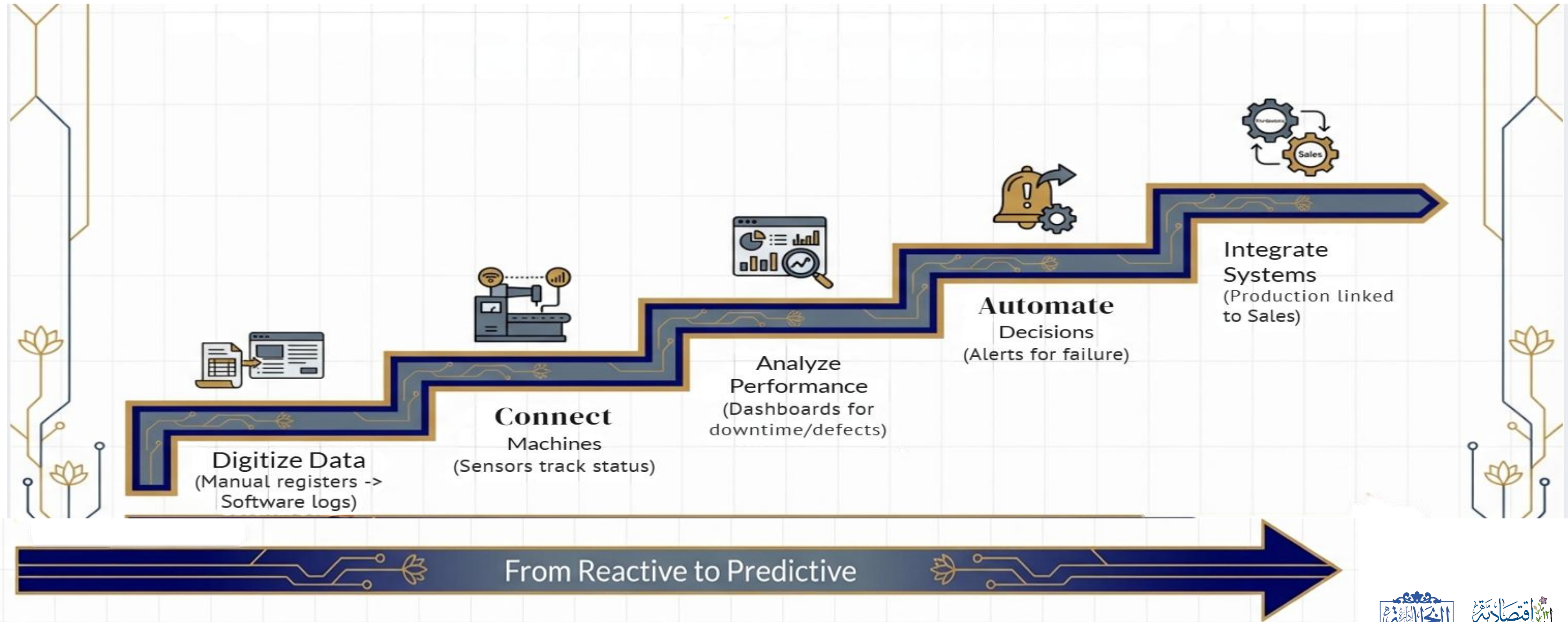
AI
Predictive maintenance and automated decisions.



— Data enables intelligence. —

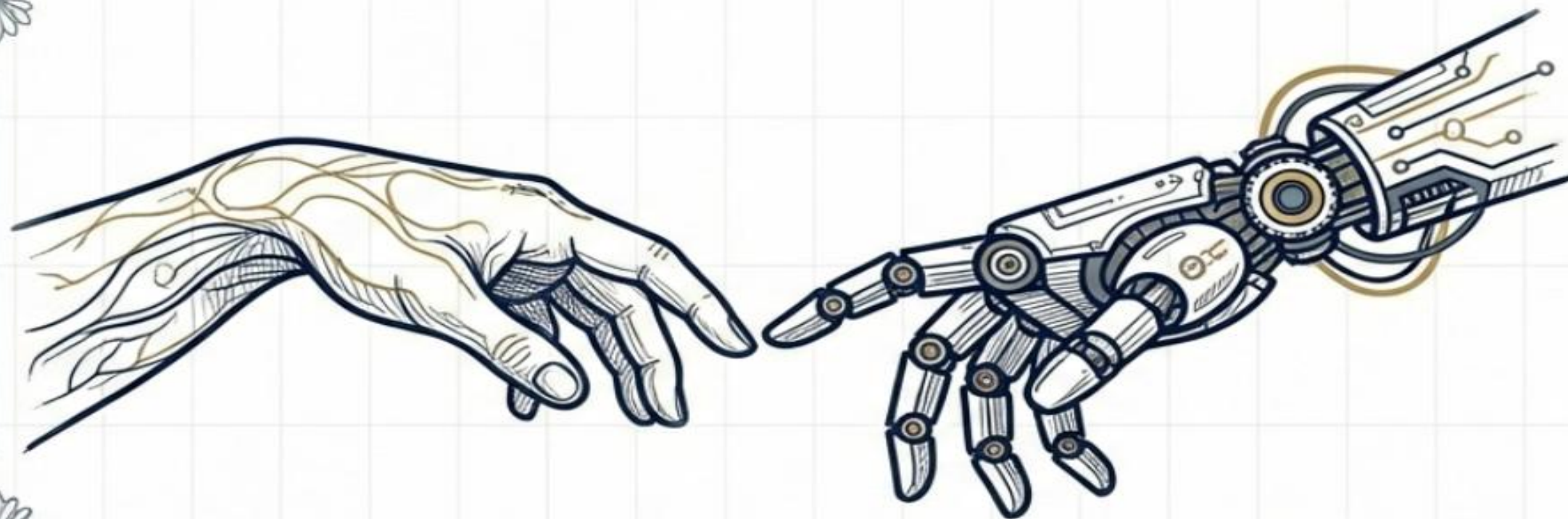
Implementing Industry 4.0: A Maturity Process.

A shift in mindset, not just massive investment.



Industry 5.0: The Human Touch

Technology exists to serve humanity, not eliminate it.



Collaborative Robots (Cobots): Working alongside people.



Personalized Production: Moving away from mass

sameness.

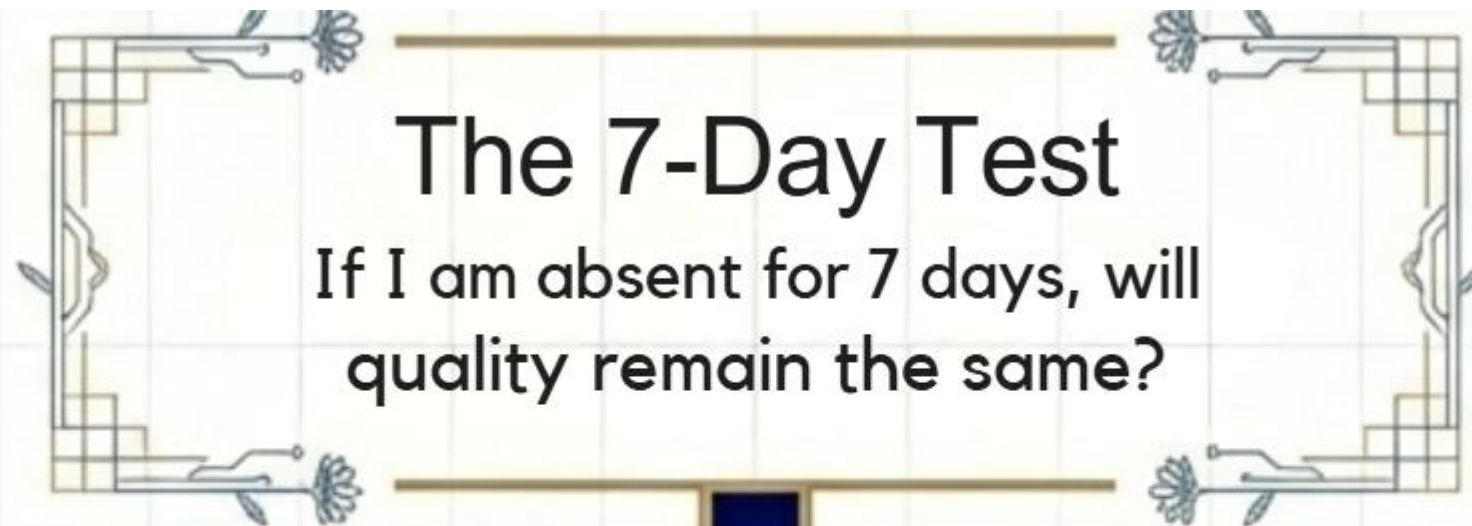


Ethical Manufacturing: Sustainability and worker well-being.

"The future of industry is not about more machines, but smarter systems guided by human values."

Shift Your Role: From Doer to System Builder

A shift from daily execution to strategic framework design.



If YES → You are moving toward excellence.

Document Everything

(Create SOPs and processes).
Capture every procedure to ensure consistency and knowledge transfer.



Define Non-Negotiables

(No product leaves without inspection).
Set strict quality standards that are not open to debate.



Stop Firefighting

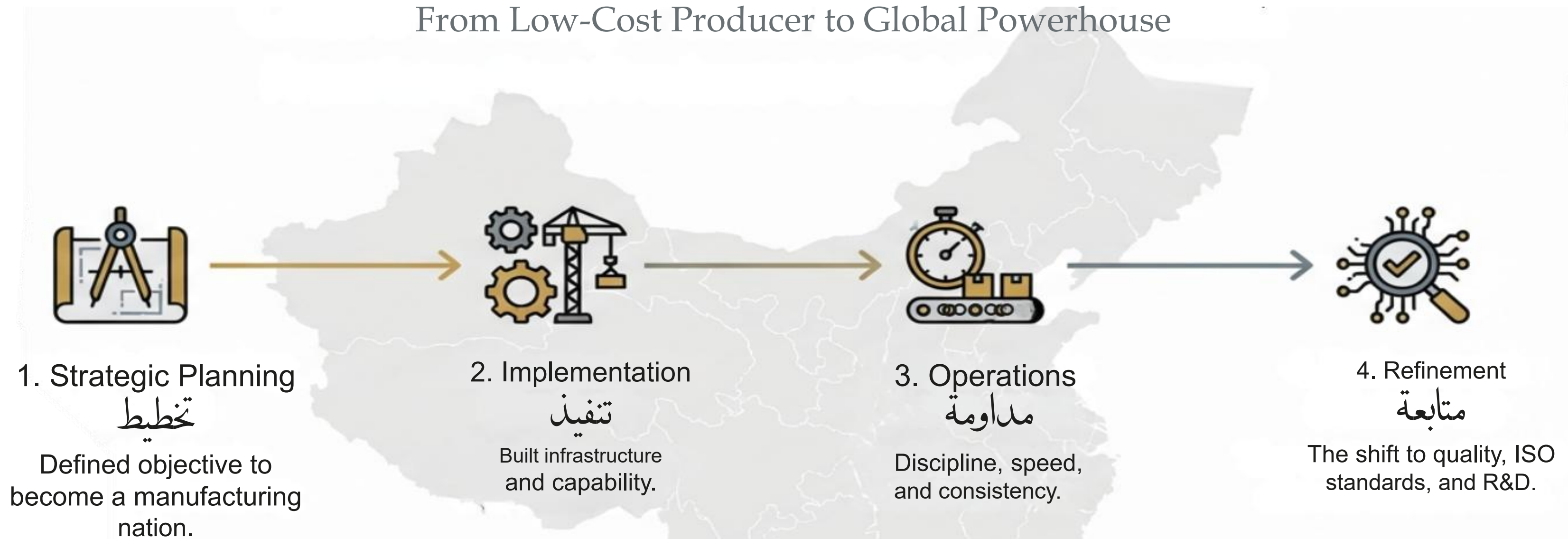
(Build process controls, don't just fix daily problems).
Implement preventative measures to eliminate recurring issues.



"Your company will never be better than the thinking of its people."

Case Study: The Rise of China

From Low-Cost Producer to Global Powerhouse



Lesson: China didn't start as the best. They became the best through disciplined learning.

The Pinnacle: Excellence through Zikr

امام حسینؑ انی ذکر نی برکتہ سی کمال انے ذرۃ پر پھنچائی چھے

The Golden Rule:

I am not closing my business, but I am growing my business.

During Ashara Mubarak, we do not pause progress; we fuel it.



شكرا لحسن استماعكم



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