



QARDAN HASANASEMI CENTRAL, TRUST & SCHEME

Structure and Job Roles



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Introduction

There are various formats (11)in which the structures of Qardan Hasanat Committees are formed. There is a need to consolidate the structures in either of the 3 formats:

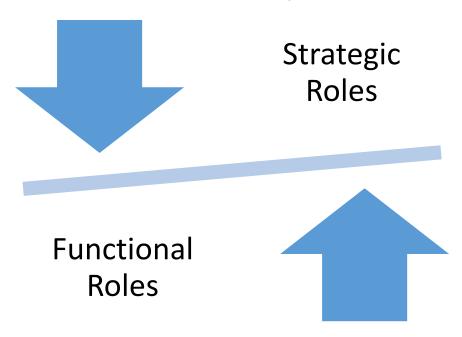
- 1. Semi-Central
- 2. Trust
- 3. Scheme

This document will define the hierarchy chart for each of the structures. There may not be a direct reporting structure (as described in the charts) and may have multi-level approvals for various decision making (detailed policies are defined seperately by each format), but the hierarchy will be more directional in nature, to help understand the responsibility and accountability for each role.

Trust

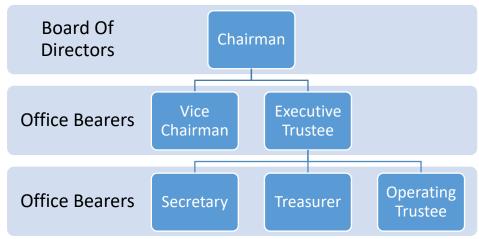
A trust is a body of individuals (called as Trustees) that come together to facilitate the ease of disbursing QH for the mumineen of the defined area under them. A trust works as a body that not only establish/develop the policies for the development &, management of QH, but also executes the process by taking up functional areas (usually in which they specialize in) for smoother implementation. The appointment of the trustees will (usually) be governed by the specialization of the fields that they may be needed to perform in the Trust.

Therefore, we can divide the role of the trust in to two important functions:



Both the roles compliment each other but have a different hierarchy path. There may be various trustees

Strategic Role

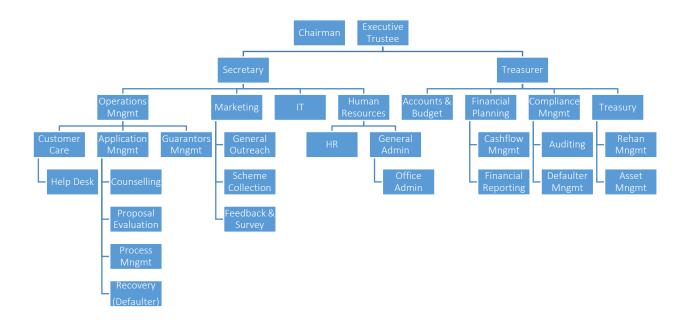


As shown above, the sole Trustee, the Dai al-Mutlaq, appoints a Chairman (and if needed, a Vice Chairman) amongst them and he will be responsible to control and supervise the affairs of the trust. The Board further appoints the office bearers. The chairman will guide and advice the Office Bearers on carrying out their roles and responsibilities. We will discuss each role in detail, in this document.

Functional Role

Functionally, trustees (who have been delegated specific portfolio/s) will report to the secretary or the treasurer for their respective functions, even though strategically the trustees make the policies to be implemented by the office bearers.

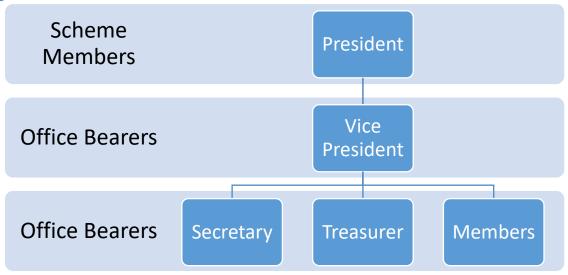
The hierarchy chart below shows the departments in which a trust should work, to ensure that the work is delegated amongst the trustees in a way that the department works as a well-oiled machinery.



Scheme

A scheme is a group of group of individuals who run the entire strategic and execution management of QH for the assigned jamaat. The scheme is appointed by the jamaat trust and the structure is relatively similar in terms of the strategic and functional responsibilities with a Trust, but differs terminologically.

Strategic Role



As shown above, the sole trustee of the jamaat trust appoints a President and a Vice President. Office bearers are further appointed from the members, who would functionally report to the VP (in absence of a VP, the other office bearers will report to the President.) Amongst them, they will be responsible to control and supervise the affairs of the scheme. Each office bearer will execute the scheme's activities in line with the policies of the scheme, as set and approved by the scheme members.

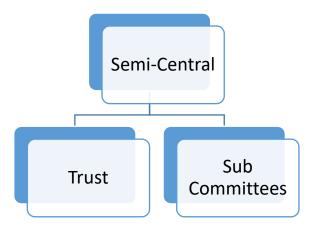
Functional Roles

The functional responsibilities will fall in similar lines as that of the Trust. Please refer the flowchart <u>here</u>.

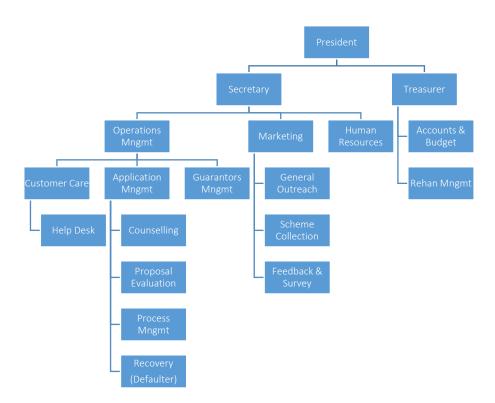
Suggestion: In case a jamaat has a house count less than 20, that jamaat is tagged with the nearest QH trust or scheme. In case this arrangement is made, one jamaat member is enlisted in the trust/scheme to ensure representation. Also, the tagged jamaats should not be more than a two hour drive to ensure that the rehan or money is not carried a long distance by the representative.

Semi-Central

A semi-central organization is usually in larger jamiaats which have various smaller jamaat attached to them. A semi-central setup is a trust formed at the top with sub committees attached to them. These sub committees work like a mini-scheme, which is affiliated to the Semi-Central Trust/Scheme. The Semi Central trust makes the policies and decision parameters, whereas the subcommittee will execute it at their level, basis the powers vested on them.



The above structure is formed in a way that most of the strategy level decision-making happens at the semi central trust and the execution is acted up on at the sub-committee level. However, the Trust works in the same format as mentioned here. This Trust will manage the activities of the own jamaat and handle activities of the attached jamaats through the sub-committees. Each subcommittee will essentially perform the following functions:



The sub committees will have powers to execute only basis the boundaries set by the Trust. Any execution (especially on case files) beyond the set policies will have to be approved by the Trustees. However, the entire application management will have to be completed by the sub-committee members.

Job Descriptions

The below job descriptions will broadly define the roles that need to be played by the committee members, irrespective of the type of committee. Only difference being – larger trust/schemes may have different members handling individual roles, whereas the smaller ones/sub-committees may have multiple roles being handled by one individual, however, ensuring the scope of work is fulfilled. The decisions thereof will be at the discretion of the Chairman/Aamil Saab in consultation with the Secretary.

Position Title:	Chairman
Position Reporting:	None
Position Overview:	The position will be the governing officer of the Trust/Scheme
Responsibilities:	Lead the overall QH system as set by the Board of Trustees/Members
	Advise the Trustees/Members on the QH philosophy while designing the policy basis the learnings from Huzurala (TUS) and the guidelines from HQHB
Work activities:	Control and supervise the affairs of the Trust
	Guide and advise the office-bearers and Trustees in carrying out their duties and responsibilities.
	He shall safeguard and further the interests of the Trust and bring all important matters concerning the enhancement of the aims, objects, and purposes of the Trust to the notice of the office-bearers and Trustees.
	Preside over all Trust/Scheme meetings or delegate to the VC/VP.
	Work closely with the office bearers on development and execution of the policy
	Develop approaches to educate mumineen about the benefits of contributing towards QH
	He shall also discharge the entire duties incidental to the office of the chair.
	Represent the Trust/Scheme in any activities carried out by the central committees
	Notably – The Chairman has the deciding vote for any electives during the meetings
Role holder attributes:	Understands the Qardan Hasana Philosophy
	Regularly attends office, programs & meetings
	Displays integrity and respects confidentiality
	Leadership Skills
Ideal committee member:	Appointed by Al Vazara tus Saifiyah

Position Title:	Executive Trustee (Trust)/President (Scheme)
Position Reporting:	<u>Chairman</u>
Position Overview:	The position will be the principal executive officer of the Trust.

Responsibilities:	Manage the overall operations of the Trust
	Develop policies for the Trust along with the Board Members
	Ensure compliance of the Standard Operating Procedures and Policies of the Trust (as mentioned in the policy document) by the local QH office
	Ensure that the Trust is run with complete professionalism
	Ensure structured reports are passed to the Board, along with analytics
Work activities:	Administer and manage the operations of the Trust.
	Ensure complete implementation of the policies of the Trust by guiding the team and ensuring the team is compliant to them
	Guiding the team on any policy issues and helping resolve matters that need special consideration
	Prepare and present the Annual Financial Statements and the Annual Budget for the consideration
	He shall also discharge the entire duties incidental to the office of the Executive Trustee in consultation with the Chairman.
Role holder attributes:	Understands the Qardan Hasana Philosophy
	Regularly attends office, programs & meetings
	Displays integrity and respects confidentiality
	Leadership Skills
	Problem Solving & Decision Making Skills
Ideal committee	Experience of doing Kidhmat
member:	Experience in business and operations

Position Title:	Secretary
Position Reporting:	Executive Trustee (Trust)/President (Scheme)
Position Overview:	The position will be the operations head for the Trust/Scheme.
Responsibilities:	Manage the overall operational efficiency of the Trust
	Ensure that the policies and procedures are implemented and followed
Work activities:	Convey meetings to discuss the affairs of the Trust
	Record and maintain the MOMs
	Lead the operational portfolios and manage effective application management
	Assign portfolios to the Trustees/members basis their capabilities and expertise
	Assess the portfolio managers and develop them to fulfil their responsibilities
	Conduct activities and drive the various QH schemes by educating mumineen for maximum participation and collection of funds
	Submit proposals for policies of various QH processes to the trustees/members for approval
	Propose alterations to the policies basis operational experiences and feedback from other office bearers
	Keep a tab on the QH software and drive the team to use it to its full potential
	Keep the help desk up and running to resolve any issues faced by the mumineen

	Convey meetings, share agenda and maintain minutes of the meeting (MOM) Induct new members in the team and communicate the duties and responsibilities of each member to them
Role holder attributes:	Understands the Qardan Hasana Philosophy Regularly attends office, programs & meetings Displays integrity and respects confidentiality
Ideal committee member:	Managerial Skills Experience of doing Kidhmat Should be an established businessman

Position Title:	Lead - Operations
Position Reporting:	Secretary
Position Overview:	Provide a seamless experience to mumineen applying for QH while being compliant with the Trust/Scheme policies
Responsibilities:	Strategizing the policies for smooth operations
	Lead Customer Support, Application Management & Guarantors Management
	Overseeing policy implementation
Work activities:	Formulate business strategy with the Trustees/Members
	Design policies that align with the strategy
	Implement efficient processes and standards
	Coordinate QH application and service operations and find ways to make it accessible for more mumineen
	Ensure compliance with local laws
	Report on operational performance and suggest improvements to the board of Trustees/Scheme Members
Role holder attributes:	Understands the Qardan Hasana Philosophy
	Analytical skills
	Organizational skills
	Displays integrity and respects confidentiality
Ideal committee	Experience of doing Kidhmat
member:	Should preferably have a post-graduation qualification
	Should be working in a leadership role

Position Title:	Lead - Customer Care
Position Reporting:	<u>Lead - Operations</u>
Position Overview:	Understand the customer's (borrower mumineen) needs and make the QH process accessible and easy for them
Responsibilities:	Understand and explain the resources needed to apply for the QH
	Resolve queries with patience and help with IT & documentation
	Resolve grievances
Work activities:	Comprehend all the QH policies in detail to be able to explain to mumineen
	Understand the IT infrastructure and documentations required to be submitted for a smoother application process
	Guide mumineen with the application process, when needed
	Help resolve roadblocks during application, and other QH processes like disbursement, repayment, closure
	Communicate with the defaulters and give advice on the repayment terms
	Guide the helpdesk team to resolve minor queries in application and disbursement management
	Keep mumineen borrower updated with the status of their application and be a listening board for them
Role holder attributes:	Understands the Qardan Hasana Philosophy
	Excellent interpersonal skills
	Creative problem solving skills
	Coaching & mentoring skills
	Ability to work in teams
	Displays integrity and respects confidentiality
Ideal committee	Experience of doing Kidhmat
member:	Should preferably have worked/working in a customer facing role

Position Title:	Help Desk Officer
Position Reporting:	<u>Lead - Customer Care</u>
Position Overview:	Understand the customer's (borrower mumineen) needs and make the QH process accessible and easy for them
Responsibilities:	Understand and explain the resources needed to apply for the QH Resolve queries with patience and help with IT & documentation Resolve grievances
Work activities:	Provide support to mumineen by answering questions & troubleshooting problems Help by identifying problems while documentation, and guiding them through corrective steps Recommending changes in the system/policies by identifying problems

	Keep self-abreast by understanding the process and upgrading knowledge about the system
	Identify and escalate situations requiring urgent attention
	Follow up with mumineen to ensure complete resolution of issues
	Maintain a log of the queries resolved
	Send reminders to the overdue cases
Role holder attributes:	Understands the Qardan Hasana Philosophy
	Excellent interpersonal skills
	System administration
	Displays integrity and respects confidentiality
Ideal committee	Experience of doing Kidhmat
member:	Should preferably have worked/working in a customer facing role

Position Title:	Lead – Application Management
Position Reporting:	<u>Lead - Operations</u>
Position Overview:	This position will ensure an effective QH application and disbursement process for mumineen
Responsibilities:	Administer the end to end application process for mumineen
	Lead the counselling, evaluation, disbursal and recovery management
Work activities:	Implement the application process as per the approved policies of the Board
	Up on receiving the applications, initiate the process
	Council the applicants basis their requirements that could be classified under the following categories:
	Education
	Start-up Business
	Business Expansion
	Industrial Development
	Medical
	Religious Affairs
	Housing
	Basis the above classification, assign the case evaluation to a subject matter expert (within the Trustees/Members) for a detailed study and recommendations. (This will be passed to the business evaluation team)
	Ensure the evaluations are done within the set timelines and policy guidelines
	Study the evaluation report and present it to the Board of Trustees/Members for approval
	Update the software post the final decision
	In case of a Trust/Scheme:
	Disburse the QH as per the Trust/Scheme policy
	In case the applied amount is beyond the limits, send the recommendation of the case to the central committee

	In case of a sub-committee:
	Disburse the QH as per the Semi-Central Trust policy
	In case the applied amount is beyond the limits, send the recommendation of the case to the semi-central committee
	Ensure that the documentation for the entire process is completed
Role holder attributes:	Understands the Qardan Hasana Philosophy
	Process orientation
	Creative problem solving skills
	Displays integrity and respects confidentiality
Ideal committee	Experience of doing Kidhmat
member:	Should preferably have worked in a process oriented environment

Position Title:	Application Management Officer
Position Reporting:	<u>Lead – Application Management</u>
Position Overview:	This position will assist the Application Management Lead to ensure an effective QH application process for mumineen
Responsibilities:	Administer the end to end application process for mumineen Ensure documentation process is completed as per the policy
Work activities:	Up on receiving the applications, initiate the process and send the case file to the business evaluation team
	Follow –up for recommendations from the team as per the set timelines
	Fulfil any documentation gaps by coordinating with the applicant
	Update the software post the final decision
	Ensure that the documentation for the entire process is completed post closure of the case
Role holder attributes:	Understands the Qardan Hasana Philosophy
	Process orientation
	Creative problem solving skills
	Displays integrity and respects confidentiality
Ideal committee	Experience of doing Kidhmat
member:	Should preferably have experience in documentation

Position Title:	Proposal Evaluation Officer
Position Reporting:	<u>Lead – Application Management</u>
Position Overview:	This position will evaluate the applications received
Responsibilities:	Evaluate proposals as per the assignment by the Application Management Officer
Work activities:	Up on receiving the assignment, evaluate the proposal basis the set policy guidelines Understand the credit worthiness of the applicant by reading their income statements Requesting for more documents, if needed, from the applicant for deeper evaluation

	Understand and give recommendations to the board on the proposal basis
	 Acceptance/rejection The period for the QH Sufficiency/insufficiency of the Rehan Final recommendation to be sent to the Secretary Review the mumineen whose QH is on-going in case of any repayment issues, council
	them if needed
Role holder attributes:	Understands the Qardan Hasana Philosophy
	Analytical Skills
	Detail Orientation
	Displays integrity and respects confidentiality
Ideal committee	Experience of doing Kidhmat
member:	Bachelor's degree in accounting, business administration, finance, or a similar field.
	Should preferably have experience in reading books of accounts

Position Title:	Process Management Officer
Position Reporting:	<u>Lead – Application Management</u>
Position Overview:	This position will ensure complete process adherence
Responsibilities:	Work along with the team to audit the process
	Ensure protocols are followed for each proposal
Work activities:	Reiterating with the office bearers about the process in order to ensure that they are fully knowledgeable about the procedures
	In case of changes in policy/protocols, communicate the same to the team
	Reviewing team performance to ensure that they are adhering to new processes
	Creating reports detailing the results of process implementation and improvement initiatives
	Report any deviations to the senior management
Role holder attributes:	Understands the Qardan Hasana Philosophy
	Analytical Skills
	Eye for detail
	Problem Solving & Decision Making
	Displays integrity and respects confidentiality
Ideal committee	Experience of doing Kidhmat
member:	Bachelor's degree in accounting, business administration, finance, or a similar field
	Experience of working in a process oriented environment

Position Title:	Recovery Management Officer
Position Reporting:	<u>Lead – Application Management</u>
Position Overview:	This position will be responsible for timely repayment of defaulters

Responsibilities:	Work along with the finance team to understand the defaulter lists
	Be in touch with the defaulters for the repayment
	Update the finance team with the defaulter's status
Work activities:	Monitoring and controlling all overdue cases and ensuring that these are followed up
	Ensure timely reminders are sent to the overdue cases in collaboration with help-desk
	Liaison with the business evaluation team and give them the feedback of overdue cases to implement preventative measures
	Negotiating payments arrangements with the overdue cases
	Handle and queries of the mumineen with overdues in collaboration with the help desk
	Collection analysis & preparing MIS, Collection Reports and sharing them with the finance team
Role holder attributes:	Understands the Qardan Hasana Philosophy
	Good interpersonal skills
	High energy
	Analytical Skills
	Displays integrity and respects confidentiality
Ideal committee	Experience of doing Kidhmat
member:	Bachelor's degree in accounting, business administration, finance, or a similar field
	Experience of working in own business

Position Title:	Lead - Marketing
Position Reporting:	Secretary
Position Overview:	This position will be responsible for a planned & steady communication with the mumineen with regard to the QH initiatives, activities, programme benefits & benefits on contributions
Responsibilities:	Reach out to mumineen (using verbal, digital, print media) across and spread information about the various QH schemes
	Educate mumineen on the QH philosophy
	Drive collections in various schemes (Husain Scheme, Taheri Sheme)
Work activities:	Strategize, conceptualize & conduct sessions/informational programmes on Qardan Hasana schemes through various means like:
	Digital mediums like mass emailers, informative WhatsApp messages
	Print medium like catchy fliers to be distributed during miqaats or newsletters
	Announcements during miqaats
	Run general outreach programs with clear objectives to educate the community on the Quranic philosophy of Qardan Hasana especially using references from the Bayaan Mubarak of Huzurala (TUS)
	Build a channel for continuous contributions especially in Husain Scheme by driving the agenda of the benefits of QH to mumineen
	Persuade mumineen to use Husain scheme for saving and savab purposes

	Drive technical education to build more informed and equipped users of the system
	Record and measure the feedback received from various programmes to be able to take informed decisions on certain policies
Role holder attributes:	Understands the Qardan Hasana Philosophy
	Good interpersonal skills
	High energy
	Marketing Skills
Ideal committee	Experience of doing Kidhmat
member:	Preferred a Bachelor's degree in mass media
	Experience of working in the marketing field

Position Title:	General Outreach
Position Reporting:	<u>Lead - Marketing</u>
Position Overview:	This position will be responsible for developing an outreach programme for the correct target audience with regard to the QH initiatives, activities, programme benefits & benefits on contributions
Responsibilities:	Identify and reach out to mumineen and create a strategy to involve maximum people in the QH initiatives
	Educate mumineen on the QH philosophy
Work activities:	Strategize, conceptualize & conduct sessions/informational programmes on Qardan Hasana schemes through various means like:
	Develop infographic and send it thru emailers, WhatsApp messages
	Workshops and programmes during important miqaats and ijtemas
	Run general outreach programs with clear objectives to educate the community on the Quranic philosophy of Qardan Hasana especially using references from the Bayaan Mubarak of Huzurala (TUS)
	Drive mumineen to use the Husain Scheme by helping them pushing information on the ease of the system usage and the website
Role holder attributes:	Understands the Qardan Hasana Philosophy
	Good interpersonal skills
	High energy
	Marketing Skills
Ideal committee	Experience of doing Kidhmat
member:	Preferred a Bachelor's degree in mass media
	Experience of working in the marketing field
	Experience of working in the marketing new

Position Title:	Scheme Collection Officer
Position Reporting:	<u>Lead - Marketing</u>
Position Overview:	This position will be responsible for driving the collections for the local QH committee and ensure maximum participation in the collection drives

Responsibilities:	Strategize collection drives
	Driving the schemes laid down by the idaraah
	Document the collections and submit it to the authorities
Work activities:	Strategize, conceptualize and drive the collections in the mavazey
	Work closely with the outreach team and the central marketing team to implement the drives
	Collect the money from mumineen by propagating the schemes tactfully during miqaat gatherings
	Ensure safekeeping of the cash and document the collection
	Hand over the collection to the accounts office along with the necessary documents
Role holder attributes:	Understands the Qardan Hasana Philosophy
	Good interpersonal skills
	High energy
	Marketing Skills
Ideal committee	Experience of doing Kidhmat
member:	Be a well-known personality

Position Title:	Feedback & Survey
Position Reporting:	<u>Lead - Marketing</u>
Position Overview:	This position will be responsible for driving the feedbacks and surveys post any of the programmes
Responsibilities:	Drive the surveys post the execution of any event, develop strategies post the survey feedback to drive better results
Work activities:	Develop a survey form in coordination with the marketing lead (can also take inputs from central marketing team) during the planning of the events
	Drive the survey with the participants and ensure that at least 60% survey forms are filled within 72 hours of the event
	Extract the results and share the feedback with the local and central committee leaders, and suggest improvement plans basis the feedback
Role holder attributes:	Understands the Qardan Hasana Philosophy Analytical Skills
Ideal committee member:	Experience of doing Kidhmat Knowledge of handling online feedback forms
	Knowledge of working on MS Office

Position Title:	Lead - IT
Position Reporting:	Secretary
Position Overview:	This position will be oversee the implementation of IT infrastructure developed by the idaraah in their local jamiat to ensure mumineen get the best benefits and ease

Responsibilities:	Ensure implementation of the IT infrastructure across the committee working and mumineen accessibility
	Ensure that the systems are updated and the users are trained to reap the benefits and streamline record keeping for the office
Work activities:	Attend the trainings provided by the idaraah on the systems and keep oneself updated with the upgrades
	Use, identify and share feedback with the idaraah on any bugs/ system shortcomings
	Implement the system by training the staff and analysing the system usage data
	Identify the gaps in the staff and fulfil the gaps by upskilling the team
	Train mumineen on the user front screens and drive the agenda for getting more mumineen to use the systems
Role holder attributes:	Understands the Qardan Hasana Philosophy
	Should have experience of using multiple software
	Training Skills
Ideal committee member:	Experience of doing Kidhmat
	Preferred a Bachelor's degree in technology
	Experience of working in the IT field

Position Title:	Lead - HR
Position Reporting:	Secretary
Position Overview:	This position will be oversee the implementation Human Resources policies across the committee
Responsibilities:	Ensure implementation of the HR hierarchy and work allocation
	Work closely with the Aamil Saab to ensure fulfilment of all the positions
Work activities:	Ensure clear work allocation amongst the members for smooth operation of the committee
	Develop and a strong communication network amongst the committee by steering the right means of communication tools – to ensure clear work delegation and responsibility assignment
	Communicate with the central team on implementing the various HR policies for the committee – Internal Trainings, PMS, Recruitment, Exits or any other important lifecycle events for the committee.
Role holder attributes:	Understands the Qardan Hasana Philosophy
	Should have excellent communication skills
	Should be able to think analytically and critically
Ideal committee member:	Experience of doing Kidhmat
	Preferred a Bachelor's degree in human resources
	Experience of working in the HR field

Position Reporting:	<u>Lead - HR</u>
Position Overview:	This position will ensure smooth office operations for the committee
Responsibilities:	Staff management – security/callers/peon/others
	Infrastructure management
	Office setup
Work activities:	Plan and coordinate administrative procedures and systems and devise ways to streamline processes
	Manage schedules and deadlines
	Monitor inventory of office supplies and the purchasing of new material with attention to budgetary constraints
	Monitor costs and expenses to assist in budget preparation
	Oversee facilities services, maintenance activities
Role holder attributes:	Proficient in MS Office
	An analytical mind with problem-solving skills
	Excellent organizational and multitasking abilities
Ideal committee member:	Experience of doing Kidhmat
	Preferred a Bachelor's degree
	Experience of managing day-to-day administrative operations

Position Title:	Treasurer
Position Reporting:	Executive Trustee (Trust)/President (Scheme)
Position Overview:	The position will be the financial head for the Trust/Scheme.
Responsibilities:	Manage the overall financial efficiency of the Trust
	Recording and maintaining the financials and bank accounts
	Develop & upgrade & implement the fiscal policies of the Trust/Scheme
Work activities:	Prepare the annual budgets and maintain financial records (including updating the QH website and bank transactions)
	Develop and impose healthy internal controls and financial for the Trust/Scheme
	Regularly evaluate the parameters of risks (of default) and work upon such risks to get mitigated as soon as possible
	File the necessary legal documentations as per government regulations
	Drive timely audits to ensure compliance
	Advise the Trust/Scheme on financial matters including cash flow management and asset management
	Ensure adequate safe-keeping when it comes to rehan of the borrowers
Role holder attributes:	Understands the Qardan Hasana Philosophy
	Regularly attends office, programs & meetings
	Displays integrity and respects confidentiality
	Leadership Skills

Ideal committee	Experience of doing Kidhmat
member:	Should preferably have a professional degree in accounting

Position Title:	Lead – Account & Budgeting
Position Reporting:	<u>Treasurer</u>
Position Overview:	This position will manage the day to day accounting and overall budgeting for the committee
Responsibilities:	Bank reconciliation
	System (software) update on the cash flow
	Budgeting and maintain books of account
Work activities:	Maintain and review the financial records (bank statements and software dump)
	Prepare budgets in collaboration with the Financial Planning Lead and present them to the management
	Oversee daily cash positioning activities including managing liquidity, cash position reconciliation and bank reporting
	Deposit cash and cheques by simultaneously updating the system
	Ensure healthy books of accounts by regular audits of the bank statements
	Maintain the software and put in regular updates
	Knock off payments received against applicant in the software
	Monitor expenditure and profits and providing reports
	Managing business accounts and preparing financial statements
	Manage bank relationships
	Review and analyse banking fees to identify cost reductions
Role holder attributes:	Understands the Qardan Hasana Philosophy
	Administration skills
	Sound interpersonal skills
	Proficiency in MS Excel and other accounting software
Ideal committee	Experience of doing Kidhmat
member:	A degree in accounting or similar
	Knowledge and competency in accounting principles

Position Title:	Lead — Financial Planning
Position Reporting:	<u>Treasurer</u>
Position Overview:	This position will prepare sound financial plans to ensure the committee meets its goals in terms of a well-balanced ledger
Responsibilities:	Cash flow management Financial reporting Develop data driven analytics for the committee

Work activities:	Analyse the financial metrics – incoming contribution, application amounts, monthly collections, expenditures, positive/negative cash flows
	Identify/predict unexpected variance and develop some mitigation plans
	Develop cash targets for marketing and operations team to support efficient liquidity management
	Present the monthly and quarterly financial reports
	Oversee forecast cash flow positions and funds available for QH
	Ensure sufficient funds are available to meet ongoing operational and disbursing of requested QH
Role holder attributes:	Understands the Qardan Hasana Philosophy
	Attention to detail and strong math skills
	Strong ethics
	Proficiency in MS Office and CRM systems
Ideal committee member:	Experience of doing Kidhmat
	Bachelor's Degree in Finance, Accounting or related field
	3+ years' experience in a financial planning role

Position Title:	Lead - Compliance
Position Reporting:	<u>Treasurer</u>
Position Overview:	This position will be responsible for ensuring a committee's policies and procedures comply with regulatory and ethical standards by performing regular audits & implement the policies
Responsibilities:	Auditory compliance Defaulter reporting
Work activities:	Ensure 100% implementation of the committee's policies and regulations
	Design and monitor control systems to deal with violations of legal rules and internal policies
	Regularly assess the efficiency of control systems and recommend effective improvements to the management
	Review and evaluate the procedures and identify hidden risks or common issues to the policy design team (Chairman & Ops Lead)
	Perform periodic audits on procedures and processes in line with the central guidelines
	Regular updates on the software
	Lead training sessions on legal and compliance issues.
	Defaulter reporting:
	 Issue notice to the defaulters Report the defaulters to the operations team to follow up for recovery Help develop the mitigation plan for recovery along with the operations team, in order to manage the shortfall
Role holder attributes:	Understands the Qardan Hasana Philosophy
	Outstanding communication and interpersonal abilities

	An analytical mindset with excellent organizational skills
Ideal committee member:	Experience of doing Kidhmat
	Bachelor's degree in law, or relevant field.
	Preferably 3 years' experience as a compliance officer, compliance manager, or similar
	position.

Position Title:	Lead – Treasury
Position Reporting:	<u>Treasurer</u>
Position Overview:	The primary role of this position will be to manage the treasury – rehan and assets of Dawat
Responsibilities:	Rehan management
	Asset management
Work activities:	Security (Rehan) Management:
	Conduct regular verification of Rehen by periodic checks and re-arranging the locker/strong room
	Ensure proper maintenance of Rehen Register and simultaneously update the software
	3. Ensure proper Rehen safekeeping
	4. Release as per the instructions from the operations team
	Asset Management:
	 (If applicable), keep a check on the revenue generated from the Dawat assets (If applicable), ensure the infrastructure of the office is maintained – office space rent, bank locker rent
	Oversee execution of investment transactions
	Develop treasury reporting dashboards appropriate for various stakeholders
Role holder attributes:	Understands the Qardan Hasana Philosophy
	Proficient with financial software systems
	Strong ethics
	Proficient with software and MS Excel
Ideal committee member:	Experience of doing Kidhmat
	Experience in financial accounting
	Experience in treasury mangement